A3940-1.24

College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 4 May 1990

MIDDLE ATLANTIC REGION (MAPA)

American University
Bloomsburg University
Bluefield State College
Bryn Mawr College
Bucknell University
California University of Pennsylvania
Capitol College
Carnegie-Mellon University
Catholic University of America
Cedar Crest College
Centenary College
Delaware State College
University of Delaware
University of District of Columbia
Drew University
Elizabethtown College
Fairleigh Dickinson-Rutherford
Fairleigh Dickinson-Teaneck
Gannon University
Georgetown University
George Washington University
Gettysburg College
Glenville State College
Grove City College
Hampden-Sydney College
Haverford College
James Madison University
Juniata College
Kutztown University
Lafayette College
LaSalle University
Lehigh University
Lock Haven University
Lycoming College
Mansfield University
University of Maryland - Baltimore County
University of Maryland - College Park
Marymount University-Graduate School
Neumann College
New Jersey Institute of Technology
Penn State University
Penn State-Behrend College
Penn State-Capitol Campus
University of Pennsylvania
University of Pittsburgh
Princeton University
Ramapo College of NJ
Rutgers University-Camden-Arts & Science
Rutgers University-Newark
Rutgers University-New Brunswick
University of Scranton
Seton Hall University
Spring Garden College
Susquehanna University
Swarthmore College
Temple University
Trenton State University
Villanova University
Virginia State University
Virginia Wesleyan University
Washington & Lee University
West Virginia Institute of Technology
West Virginia University
Widener College

The career planning & placement offices that participate in the ***Salary Survey*** are divided into seven geographic regions. The participants listed above comprise the **Middle Atlantic** Region.

The data are based on salary offers made to students graduating between September 1, 1989, and August 31, 1990. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (April 10, 1990 through May 2, 1990) and cumulatively (September 1, 1989, and May 2, 1990). The block tables list data for the cumulative period and include only those categories for which offers were reported.

Copyright 1990 by The College Placement Council, Inc.
No part of this publication may be used, adapted, or reproduced in any manner whatsoever without written permission.
ISSN 1049-7697

MAPA REGIONAL Report No. 4 MAY 1990

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

INTERIM PERIOD 4/10/90 THROUGH 5/2/90

CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
BUSINESS														
ACCOUNTING	140	383	$28698	$28043	$33000	$28000	$25800	256	2673	$28278	$26414	$32000	$28000	$25000
BUSINESS ADMIN (INCL MGMT	24	75	26899	23955	30000	25980	22800	50	583	25597	22888	30500	25200	20300
DISTRIBUTION MANAGEMENT	5	13	27732	27205	*	*	*	6	47	27860	25816	*	*	*
ECONOM & FINANCE (BANKING	36	170	26700	25676	30500	27250	23000	72	768	26505	24623	30500	26750	22568
HOTEL/RESTAURANT MGMT.	1	1	19000	19000	*	*	*	1	32	19000	19974	*	*	*
HUMAN RSRCS (incl LABOR R	+	1	+	21000				+	55	+	23766			
MANAGEMENT INFO SYSTEMS	1	54	25000	28155	*	*	*	2	283	25400	27424	*	*	*
MARKETING/MARK MGMT (RESR	12	118	26168	24222	*	*	*	23	741	25305	22959	28800	26760	21600
REAL ESTATE	+	4	+	28875				+	18	+	25520			
COMMUNICATIONS														
ADVERTISING	+	1	+	24000				+	25	+	18287			
COMMUNICATIONS	2	34	20000	21501	*	*	*	5	149	21920	20483	*	*	*
JOURNALISM	+	8	+	17088				+	52	+	17436			
TELECOMMUN/BROADCASTING	+	+	+	+				+	13	+	18101			
EDUCATION														
ELEMENTARY EDUCATION	+	23	+	16670				2	299	24202	18970	*	*	*
PRE-ELEMENTARY EDUCATION	+	+	+	+				+	23	+	16783			
PHYSICAL EDUCATION	+	4	+	16150				+	35	+	19063			
SPECIAL EDUCATION	+	2	+	18000				+	59	+	19860			
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	1	+	14000				+	1	+	14000			
TEXTILES & CLOTHING	4	4	20250	20250	*	*	*	5	32	20200	20986	*	*	*
MERCHANDISING MANAGEMENT	+	7	+	23500				2	35	14490	19368	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	5	+	20901				+	15	+	21398			
LETTERS (incl English, Li	+	14	+	19113				+	72	+	19200			
VISUAL & PERFORMING ARTS	+	+	+	+				1	50	14500	19057	*	*	*
HUMANITIES - OTHER	+	9	+	22256				1	55	25000	24480	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	+	+	+				+	15	+	20639			
HISTORY	+	9	+	19233				1	21	22800	20365	*	*	*
POLITICAL SCIENCE/GOVT	3	18	24732	25057	*	*	*	4	79	22579	22904	*	*	*
PSYCHOLOGY	1	19	24000	19006	*	*	*	3	87	20167	19843	*	*	*
SOCIOLOGY	+	6	+	17836				1	26	19495	20800	*	*	*
SOCIAL SCIENCES-OTHER	2	6	22250	22917	*	*	*	3	32	24833	19757	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	27	+	30713				2	177	31350	30541	*	*	*
AGRICULTURAL	+	3	+	29667				+	32	+	29802			
ARCHITECTURAL	+	2	+	26500				+	31	+	30056			
BIOENGINEERING & BIOMEDIC	+	10	+	30432				+	30	+	30685			
CHEMICAL	81	311	35225	35216	36600	35400	33960	146	1235	35251	35202	36600	35446	34000
CIVIL	18	132	28806	29260	*	*	*	30	640	28588	27988	32000	29050	25000
COMPUTER	17	72	31359	31328	*	*	*	25	220	31876	31314	36800	32500	26252
ELECTRICAL/ELECTRONIC	53	350	32159	32427	34800	32500	28596	146	1547	31775	31843	34500	32325	26252

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

INTERIM PERIOD 4/10/90 THROUGH 5/2/90

CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	1	2	$31200	$29600	*	*	*	1	2	$31200	$29600	*	*	*
INDUSTRIAL	56	194	31204	30934	$33600	$31800	$29000	93	582	31062	30878	$33600	$31680	$28500
MECHANICAL	82	450	32019	32571	34000	32450	30000	157	1746	31953	32305	35000	32400	28000
METALLURGICAL	+	21	+	33079				5	107	33204	32404	*	*	*
MINING (INCL GEOLOGICAL)	+	10	+	31348				2	26	30000	29879	*	*	*
NUCLEAR	+	6	+	33510				5	22	32604	31456	*	*	*
PETROLEUM	+	14	+	36033				+	100	+	35518			
TEXTILE	+	+	+	+				+	3	+	33669			
ENGINEERING TECHNOLOGY	1	13	15000	26893	*	*	*	7	175	27049	29135	*	*	*
INDUSTRIAL TECHNOLOGY	+	1	+	30480				+	26	+	25955			
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	6	+	23833				+	71	+	22337			
ANIMAL SCIENCES	+	2	+	16500				+	22	+	17652			
PLANT SCIENCES	+	+	+	+				+	23	+	21694			
NATURAL RESOURCES	+	3	+	19500				1	8	18000	18863	*	*	*
OTHER AGRICULTURAL SCIENC	+	2	+	20000				+	29	+	23697			
COMPUTER SCIENCE														
COMPUTER SCIENCE	43	136	30475	30651	34500	30000	27000	83	599	29935	29685	33800	30000	26100
COMPUTER PROGRAMMING	+	10	+	29784				7	44	25940	28792	*	*	*
INFORMATION SCIENCES & SY	1	11	33000	26668	*	*	*	27	191	29599	28330	33600	28000	26500
SYSTEMS ANALYSIS	+	1	+	33960				1	4	28980	29360	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	+	1	+	12000				7	49	27339	26230	*	*	*
HEALTH SCIENCES	+	2	+	16400				6	23	26120	20318	*	*	*
NURSING	1	1	26686	26686	*	*	*	1	24	26686	26633	*	*	*
PHARMACY	+	+	+	+				3	20	38478	33790	*	*	*
SCIENCES														
ACTUARIAL	+	33	+	31681				+	60	+	27610			
ARCHITECTURAL & ENVIRONME	4	5	26100	26080	*	*	*	4	59	26100	25154	*	*	*
BIOLOGICAL	+	5	+	19040				+	35	+	20965			
CHEMISTRY	3	5	26733	27740	*	*	*	4	70	28600	28733	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	2	+	19400				+	20	+	22541			
MATHEMATICS	5	26	25518	28194	*	*	*	14	133	25215	26107	*	*	*
PHYSICS	1	4	36000	33000	*	*	*	1	17	36000	27848	*	*	*
OTHER PHYSICAL & EARTH SC	+	1	+	16305				+	3	+	21435			
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				+	24	+	26861			
TOTALS	578	2863						1216	14604					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/10/90 THROUGH 5/2/90							CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	136	326	$28792	$28407	$33000	$28000	$25800	236	2122	$28414	$26707	$33000	$28000	$25000
ACCOUNTING (PRIVATE)	8	71	26380	25563	*	*	*	20	576	25203	25035	28500	26320	22000
COMMERCIAL BANKING (CNSMR	5	14	23331	21652	*	*	*	7	91	23236	20797	*	*	*
COMMERCIAL BANKING (LENDG	2	17	26250	24182	*	*	*	5	86	26800	23053	*	*	*
INVESTMT BANKING (CORP FN	1	9	26400	27233	*	*	*	2	27	28600	28021	*	*	*
INVESTMT BANKNG (M & A)	1	3	30000	30333	*	*	*	1	8	30000	26767	*	*	*
INVESTMT BANKG (REAL EST)	+	2	+	27500				+	12	+	25099			
INVESTMT BANKG (SALES & T	+	1	+	18000				+	12	+	19421			
FINANCIAL/TREASURY ANALYS	9	53	27211	28118	*	*	*	17	277	27166	26748	*	*	*
PORTFOLIO MGMT/BROKERAGE	5	14	27600	24964	*	*	*	5	39	27600	22179	*	*	*
UNDERWRITING	6	11	25500	25455	*	*	*	6	52	25500	22850	*	*	*
INSURANCE - CLAIMS	+	11	+	21849				3	63	22133	22082	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	3	+	27293				+	18	+	20197			
MEDIA PLANNING	+	1	+	25000				+	10	+	19944			
REPORTING	+	3	+	18941				+	13	+	16424			
PRODUCTION	+	5	+	25500				+	25	+	25079			
PUBLIC RELATIONS	+	5	+	20272				1	39	25000	20900	*	*	*
WRITING / EDITING	+	4	+	17500				+	32	+	17969			
MARKETING														
ADVERTISING	+	2	+	24000				1	34	21600	19898	*	*	*
BRAND/PRODUCT MANAGEMENT	2	16	23900	26625	*	*	*	8	104	26108	25819	*	*	*
BUYER/MERCHANDISING	3	17	24587	23662	*	*	*	4	139	23440	22966	*	*	*
DISTRIBUTION	5	15	27732	27937	*	*	*	6	57	27860	26988	*	*	*
MARKET RESEARCH	4	15	29480	25990	*	*	*	7	47	28357	25246	*	*	*
PURCHASING	1	5	26400	22140	*	*	*	6	33	27250	23747	*	*	*
SALES	17	140	25625	24546	*	*	*	40	816	27522	24671	33000	30000	19000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	1	1	20195	20195	*	*	*	2	22	18598	20535	*	*	*
FINANC,TAXA, MONETARY POL	2	11	26353	23637	*	*	*	2	35	26353	23347	*	*	*
ECONOMIC PROGRAMS	+	3	+	26533				+	14	+	26664			
LAW ENFORCEMENT	+	10	+	32868				+	24	+	27987			
MILITARY	+	9	+	21593				+	80	+	21673			
NATIONAL SECURITY	+	1	+	27000				+	3	+	26900			
URBAN / REGIONAL PLANNING	+	8	+	25684				+	11	+	25543			
ENGINEERING														
BIOENGINEERING	+	3	+	33407				+	21	+	30103			
DESIGN / CONSTRUCT	14	156	30500	31528	*	*	*	28	871	31309	30253	35040	31500	27500
ENVIRONMENTAL/SANITATION	15	41	30128	30683	*	*	*	19	113	29673	29182	*	*	*
MANUFACTURING/INDUSTRIAL	56	175	32238	32036	35000	32400	30100	130	1059	32178	32171	35000	32400	29910
SYSTEMS / PROGRAMMING	14	82	30322	31458	*	*	*	17	247	30606	31165	*	*	*
POWER SYSTEMS	5	62	28225	31758	*	*	*	33	240	31790	31865	33696	33120	30400
SOFTWARE DESIGN & DEVELOP	3	43	33933	32702	*	*	*	11	189	31849	31746	*	*	*
HARDWARE DESIGN & DEVELOP	3	45	34100	33049	*	*	*	8	165	32713	32173	*	*	*

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/10/90 THROUGH 5/2/90							CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	15	66	$33843	$33095	*	*	*	56	400	$31871	$32255	$35500	$32610	$25343
TESTING	4	19	29577	31422	*	*	*	9	145	30644	30668	*	*	*
PROCESS ENGINEERING	44	209	35159	35168	$37000	$35500	$33500	97	935	35276	35064	36600	35500	33700
PROJECT ENGINEERING	16	150	32076	33119	*	*	*	56	619	32169	32577	35000	32200	29400
OTHER ENGINEERING	55	452	33302	31843	36500	34800	28080	94	1341	32407	31520	36500	33260	26520
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	1	+	22500				3	20	27500	22714	*	*	*
INDUSTRIAL HYGIENE	+	+	+	+				+	+	+	+			
MEDICAL TECHNOLOGY	+	1	+	14000				+	11	+	21610			
NURSES / PERSONAL CARE	1	1	26686	26686	*	*	*	1	27	26686	26548	*	*	*
OCCUPATIONAL THERAPY	+	+	+	+				11	18	27326	25980	*	*	*
PHARMACIST	+	+	+	+				3	10	38478	35363	*	*	*
PHYSICAL THERAPY	+	+	+	+				+	21	+	27419			
RESPIRATORY THERAPY	+	+	+	+				+	6	+	23297			
OTHER HEALTH RELATED	+	4	+	18125				1	37	18500	20310	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	+	5	+	17265				+	19	+	18084			
COUNSELING	+	9	+	17529				+	37	+	16995			
FUNDRAISING / DEVELOPMENT	+	1	+	18200				1	6	20000	17350	*	*	*
SOCIAL WORK	+	6	+	17336				+	25	+	16257			
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	21	79	29064	28975	32000	29000	26252	48	528	28004	28594	32000	27250	25343
INFORMATION SYSTEMS	14	42	31910	30871	*	*	*	29	256	31232	28058	36000	30900	27836
SYSTEMS ANALYSIS & DESIGN	10	67	30470	31277	*	*	*	35	297	29251	29931	33600	28000	26004
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	3	45	29867	31680	*	*	*	6	67	30200	30931	*	*	*
AGRICULTURE/NAT'L RESOURC	+	10	+	21150				1	91	18000	20551	*	*	*
ARCHITECTURE	1	2	18200	22100	*	*	*	1	16	18200	22053	*	*	*
CONSULTING	41	101	31017	29947	34700	31000	28500	61	395	30282	28767	33000	30000	26500
HUMAN RESRCS /INDUS RELS	1	3	28000	25333	*	*	*	4	49	22950	23249	*	*	*
MANAGEMENT TRAINEE	29	135	27722	24079	33000	28000	22800	61	833	25552	22065	32000	25800	19320
MATH/STATISTICIANS	2	5	18996	23237	*	*	*	8	16	21477	22895	*	*	*
PARALEGAL	+	2	+	19000				+	10	+	17074			
RESEARCHERS NON-TECHNICAL	+	3	+	15687				+	24	+	21192			
RESEARCHERS - TECHNICAL	3	5	26733	25972	*	*	*	3	34	26733	27650	*	*	*
TEACHING	+	27	+	17404				2	485	24202	19070	*	*	*
TOTALS	578	2863						1216	14604					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MAPA REGIONAL Report No. 4 MAY 1990

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/10/90 THROUGH 5/2/90							CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	+	34	+	$31997				+	178	+	$29687			
MBA--NON-TECH	5	63	$39200	38015	*	*	*	10	256	$36890	35972	*	*	*
MBA--TECH	1	8	37000	39250	*	*	*	1	63	37000	38274	*	*	*
MS-BUSINESS	+	1	+	43400				1	20	45000	34165	*	*	*
PUBLIC ADMINISTRATION	+	+	+	+				+	+	+	+			
ECONOMICS & FINANCE (BANK	+	5	+	36390				+	38	+	37222			
HOTEL/RESTAURANT MNGMT	+	+	+	+				+	+	+	+			
HUMAN RESOURCES (INCL LAB	5	7	30920	33086	*	*	*	9	25	30244	30838	*	*	*
MANAGEMENT INFORMATION SY	+	7	+	36940				+	19	+	34711			
MARKETING/MKTNG MGT (RESE	+	4	+	34063				+	12	+	35540			
MERCHANDISING MANAGEMENT	+	+	+	+				+	+	+	+			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	+	+	+				+	4	+	26550			
JOURNALISM	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	4	+	26750				+	13	+	26702			
ELEMENTARY EDUCATION	+	+	+	+				+	24	+	22337			
PHYSICAL EDUCATION	+	+	+	+				+	5	+	33719			
READING EDUCATION	+	+	+	+				+	1	+	22000			
SPECIAL EDUCATION	+	1	+	24000				+	26	+	22311			
HUMANITIES														
FOREIGN LANGUAGES	+	1	+	22700				+	2	+	24350			
LETTERS	+	+	+	+				+	3	+	18000			
VISUAL & PERFORMING ARTS	+	+	+	+				+	2	+	19500			
HUMANITIES - OTHER	+	+	+	+				+	2	+	21500			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	+	+	+				+	+	+	+			
HISTORY	+	+	+	+				+	1	+	20000			
POLITICAL SCIENCE / GOVT	+	+	+	+				+	+	+	+			
PSYCHOLOGY	+	+	+	+				+	26	+	24731			
SOCIOLOGY	+	1	+	17500				+	1	+	17500			
SOCIAL SCIENCES - OTHER	+	+	+	+				+	5	+	22535			

continued

MAPA REGIONAL Report No. 4 MAY 1990

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/10/90 THROUGH 5/2/90 NUMBER OF OFFERS REGIONAL	NATIONAL	AVERAGE $ OFFERS REGIONAL	NATIONAL	PERCENTILES' 90TH	50TH	10TH	CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90 NUMBER OF OFFERS REGIONAL	NATIONAL	AVERAGE $ OFFERS REGIONAL	NATIONAL	PERCENTILES' 90TH	50TH	10TH
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	12	+	$36136				+	30	+	$35387			
AGRICULTURAL	+	2	+	35200				+	5	+	35740			
BIOENGINEERING & BIOMEDIC	+	1	+	30000				+	2	+	36000			
CHEMICAL	1	4	$39000	37565	*	*	*	2	52	$39300	36991	*	*	*
CIVIL	+	11	+	32655				+	113	+	32109			
COMPUTER	+	+	+	+				2	20	41950	34655	*	*	*
ELECTRICAL/ELECTRONIC	5	37	40640	37370	*	*	*	10	176	38580	36975	*	*	*
INDUSTRIAL	5	15	36560	37887	*	*	*	6	56	36400	36033	*	*	*
MECHANICAL	6	34	36232	37502	*	*	*	15	158	36340	36982	*	*	*
METALLURGICAL	+	1	+	36000				+	21	+	37120			
MINING & MINERAL	+	+	+	+				+	1	+	30000			
NUCLEAR	+	3	+	35521				+	9	+	34393			
PETROLEUM	+	1	+	36000				1	25	30000	38190	*	*	*
TEXTILE	+	+	+	+				+	+	+	+			
HEALTH SCIENCES														
ALLIED HEALTH	+	2	+	26100				1	7	24000	25635	*	*	*
HEALTH SCIENCES	+	+	+	+				+	7	+	18374			
NURSING	+	+	+	+				+	2	+	34900			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	1	+	14400				+	1	+	14400			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	3	+	25932			
BIOLOGICAL	+	+	+	+				+	6	+	29441			
CHEMISTRY	4	4	31000	31000	*	*	*	6	15	31750	31713	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	3	24	40032	36852	*	*	*	7	86	39174	36873	*	*	*
SCIENCES														
GEOLOGY & RELATED GEOLOGI	2	3	22000	25067	*	*	*	3	34	26267	33031	*	*	*
MATHEMATICS (INCL ACTUARI	1	6	37000	33117	*	*	*	2	18	37000	31201	*	*	*
PHYSICS	+	+	+	+				1	9	24705	29796	*	*	*
POLYMER	+	+	+	+				2	2	34980	34980	*	*	*
TOTALS	38	297						79	1584					

Master's Degree Candidates - Experience[1]

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

GRADUATE	INTERIM PERIOD 4/10/90 THROUGH 5/2/90							CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	+	43	+	$46322				+	188	+	$45498			
MBA--TECH	+	17	+	48894				+	62	+	50338			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	85	+	48912				+	259	+	48953			
MBA--TECH	+	37	+	54009				+	145	+	52682			
OVER 4 YEARS														
MBA--NON-TECH	+	38	+	45826				+	156	+	47399			
MBA--TECH	+	20	+	54620				+	73	+	56162			
TOTALS	+	240						+	883					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/10/90 THROUGH 5/2/90							CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	1	+	$38000			
COMPUTER & INFOR SCIENCES	+	+	+	+				+	2	+	50000			
ECONOMICS	+	+	+	+				+	3	+	44000			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	14	+	42446			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	1	1	$36000	$36000	*	*	*	2	2	$32520	32520	*	*	*
FOREIGN LANGUAGES	+	+	+	+				+	+	+	+			
HUMANITIES	+	+	+	+				+	1	+	24000			
PSYCHOLOGY	+	+	+	+				+	6	+	32167			
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	1	+	28200				+	5	+	30600			
ENGINEERING														
AEROSPACE	+	+	+	+				+	3	+	48331			
CHEMICAL	22	41	49031	50254	$51900	$48500	$46800	22	81	49031	50678	$51900	$48500	$46800
CIVIL	+	+	+	+				+	3	+	44728			
COMPUTER	+	+	+	+				+	1	+	57000			
ELECTRICAL/ELECTRONIC	+	4	+	56300				+	25	+	53723			
INDUSTRIAL ENGINEERING	+	+	+	+				+	2	+	51500			
MECHANICAL	1	6	50000	46832	*	*	*	1	16	50000	47382	*	*	*
METALLURGICAL	4	7	43518	46396	*	*	*	5	16	45038	48406	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	7	+	37227			
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	5	8	45232	43726	*	*	*	6	55	44693	44729	*	*	*
GEOLOGICAL SCIENCES	+	2	+	41350				1	9	48900	37140	*	*	*
MATHEMATICS	+	+	+	+				+	4	+	34750			
PHYSICS	+	+	+	+				+	9	+	41385			
POLYMER	+	+	+	+				+	4	+	47250			
TOTALS	33	70						37	269					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS MAY 1990 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	28435 230 37500/25000					27900 1	28800 1	30333 3	
BUSINESS ADMIN (INCL MGMT	30500 1			29333 3		22600 3		30917 6	
ECONOM & FINANCE (BANKING	28500 6			25741 11		26500 2		28750 8	
MANAGEMENT INFO SYSTEMS								25000 1	
MARKETING/MARK MGMT (RESR				27000 1					
COMMUNICATIONS								19000 1	
POLITICAL SCIENCE/GOVT				27000 2					
SOCIAL SCIENCES-OTHER				14500 1					
CHEMICAL	28500 1							35040 2	36504 1
CIVIL								28019 12	27693 3
COMPUTER						43400 1		32500 1	
ELECTRICAL/ELECTRONIC	33000 2		26520 1			35000 6		32700 6	
ENIVRONMENTAL ENGINEERING									31200 1
INDUSTRIAL	35500 1							30120 15	31000 1
MECHANICAL	34000 2					33000 2	32400 1	30045 8	30100 1
ENGINEERING TECHNOLOGY							29800 1		16500 2
COMPUTER SCIENCE	36000 1			26297 3		29183 6	30111 9	30091 11	
COMPUTER PROGRAMMING							19000 1		
INFORMATION SCIENCES & SY						30864 11	29007 3		
SYSTEMS ANALYSIS							28980 1		
ARCHITECTURAL & ENVIRONME	27000 1		24100 2						
MATHEMATICS							28000 1	33300 1	

AVERAGE SALARY OFFERS MAY 1990 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE		HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE		LEGAL SVCS	MERCHANDISING		PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	
ACCOUNTING	26625	4						28500	2				
BUSINESS ADMIN (INCL MGMT	25500	2			23854	9		20075	4				
ECONOM & FINANCE (BANKING	27631	12			26286	4		25700	4			29000	1
HOTEL/RESTAURANT MGMT.				19000	1								
MARKETING/MARK MGMT (RESR	23000	1			25667	3		21628	5				
COMMUNICATIONS					22200	1		21000	1			22800	1
TEXTILES & CLOTHING								17750	4				
MERCHANDISING MANAGEMENT								14490	2				
VISUAL & PERFORMING ARTS								14500	1				
HISTORY								22800	1				
POLITICAL SCIENCE/GOVT			16120	1									
PSYCHOLOGY								21000	2				
SOCIOLOGY								19495	1				
SOCIAL SCIENCES-OTHER	30000	1											
INDUSTRIAL	32000	1						24700	2			29000	2
COMPUTER SCIENCE	29126	4			28426	2		29000	1			27000	4
PHARMACY								41600	1				
MATHEMATICS	15996	1			29975	4							

AVERAGE SALARY OFFERS MAY 1990 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING						23150 2			
BUSINESS ADMIN (INCL MGMT						20853 2			
ECONOM & FINANCE (BANKING			22302 2			27500 1			
ELEMENTARY EDUCATION					24202 2				
POLITICAL SCIENCE/GOVT						20195 1			
PSYCHOLOGY								18500 1	
CIVIL				31700 1			22218 2		
COMPUTER						25968 6			
ELECTRICAL/ELECTRONIC		35800 3	29910 1	32348 23 34000/30480	25343 3	26457 14			
INDUSTRIAL			27600 2	31700 1		21031 3			
MECHANICAL		32000 2		33068 11		25852 11			
COMPUTER SCIENCE		31900 2	27900 1			25669 7			
COMPUTER PROGRAMMING					25570 4				
INFORMATION SCIENCES & SY			22608 1	27798 2					
ALLIED HEALTH					28631 1			27148 5	
HEALTH SCIENCES					26237 1			33000 1	25827 3
NURSING								26686 1	
PHARMACY								36917 2	
CHEMISTRY						20200 1			
MATHEMATICS				21996 1		20644 5			

AVERAGE SALARY OFFERS MAY 1990 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING									27911 7
BUSINESS ADMIN (INCL MGMT									26016 10
DISTRIBUTION MANAGEMENT									28440 4
ECONOM & FINANCE (BANKING					25800 1				28000 1
MARKETING/MARK MGMT (RESR							29736 1		27207 6
AEROSPACE & AERONAUTICAL					31600 1				
CHEMICAL							30796 2		35364 108 38500/34400
CIVIL								30444 9	33000 1
COMPUTER									35700 1
ELECTRICAL/ELECTRONIC					28596 1		29625 2		33486 7
INDUSTRIAL							31933 4	32657 7	32020 16
MECHANICAL					29850 4		33035 7	30736 6	33552 19
METALLURGICAL							33600 1		
COMPUTER SCIENCE					30096 1			27000 1	32050 8
INFORMATION SCIENCES & SY								26400 1	33225 2
ALLIED HEALTH			27000 1						
HEALTH SCIENCES				20000 1					
CHEMISTRY									31400 3

AVERAGE SALARY OFFERS MAY 1990 MAPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS		ELECTR & ELECT		FOOD & BEVERAG		HOUSEHOLD & PE		METALS & METAL		MINING		PACKAGING & AL		PAPER & WOOD P		PETROLEUM & AL	
ACCOUNTING							27500	2	24390	2							28500	1
BUSINESS ADMIN (INCL MGMT	27600	1	26100	4	26400	2			25133	3								
ECONOM & FINANCE (BANKING	23379	4	25450	4	24500	4	25167	3									26600	3
MANAGEMENT INFO SYSTEMS									25800	1								
MARKETING/MARK MGMT (RESR			25933	3	30000	1	24500	1										
COMMUNICATIONS					24600	1												
TEXTILES & CLOTHING							30000	1										
AEROSPACE & AERONAUTICAL			31100	1														
CHEMICAL			34548	5			35400	3	31800	1					34202	2	36240	16
CIVIL									26000	1								
COMPUTER			33225	12			33900	1							31500	2		
ELECTRICAL/ELECTRONIC	33334	4	32132	52			32910	2	32045	11					33850	2	33500	2
			40000/31000															
INDUSTRIAL			32174	25	32168	3	33000	1	31200	2					30400	3		
			35500/30500															
MECHANICAL			31842	35	31667	3			31471	18			34175	4	34880	5	36180	5
			35100/30720															
METALLURGICAL									33105	4								
MINING (INCL GEOLOGICAL)											28500	1						
NUCLEAR			32670	2					32560	3								
ENGINEERING TECHNOLOGY			32670	2					30000	1								
NATURAL RESOURCES															18000	1		
COMPUTER SCIENCE	30998	5	32240	15					28200	1								
COMPUTER PROGRAMMING			29400	1														
INFORMATION SCIENCES & SY	27600	1	29400	2			33000	1	27400	3								
MATHEMATICS	30600	1																

AVERAGE SALARY OFFERS MAY 1990 MAPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
PHYSICS		36000 1							

AVERAGE SALARY OFFERS MAY 1990 MAPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING							14000 1
DISTRIBUTION MANAGEMENT		26700 2					
ECONOM & FINANCE (BANKING							28200 1
MARKETING/MARK MGMT (RESR			21600 1				
HUMANITIES - OTHER							25000 1
SOCIAL SCIENCES-OTHER							30000 1
CHEMICAL		35400 2				33633 3	
CIVIL			29200 1				
COMPUTER		33900 1					
ELECTRICAL/ELECTRONIC			34600 2			32000 2	
INDUSTRIAL							31238 4
MECHANICAL		33375 4	33200 1		32250 2	32750 4	32450 2
MINING (INCL GEOLOGICAL)							31500 1
ENGINEERING TECHNOLOGY						31200 1	
COMPUTER SCIENCE		30600 1					
COMPUTER PROGRAMMING		30900 1					
ARCHITECTURAL & ENVIRONME			29200 1				

AVERAGE SALARY OFFERS MAY 1990 MAPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	28446 237 37500/25000			25925 18		24783 6	28800 1	28974 19	
BACHELOR - TECHNICAL	32625 8		24907 3	26297 3		32077 26 43400/26500	29188 17	30205 56 35040/26624	27209 9

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	27103 20 35000/23000	16120 1	19000 1	24649 17		21038 27 30000/16500			25900 2
BACHELOR - TECHNICAL	27417 6			29459 6		30000 4			27667 6

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL			22302 2		24202 2	22617 6		18500 1	
BACHELOR - TECHNICAL		33600 7	27124 5	32019 39 35000/29760	25909 9	25038 47 31490/20463	22218 2	29918 9	25827 3

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL					25800 1		29736 1		27162 28 33000/22800
BACHELOR - TECHNICAL			27000 1	20000 1	29956 7		32089 16	30851 24 33996/29000	34480 165 38500/32100

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	24223 5	25818 11	25675 8	26429 7	24997 6				27075 4
BACHELOR - TECHNICAL	31502 11	32227 153 40000/30000	31917 6	33990 8	31326 45 34500/28800	28500 1	34175 4	32180 15	35989 23 37500/34500

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
BACHELOR - NON TECHNICAL		26700 2	21600 1				24300 4
BACHELOR - TECHNICAL		33300 9	32160 5		32250 2	32710 10	31621 7

AVERAGE SALARY OFFERS MAY 1990 MAPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	28385 231 37500/25000	26111 14							30000 1
BUSINESS ADMIN (INCL MGMT	30500 1			29250 2					
ECONOM & FINANCE (BANKING	30400 3	25500 4	24789 4	25167 3	28600 2				26989 16
MARKETING/MARK MGMT (RESR		22000 1	27000 1						
VISUAL & PERFORMING ARTS		14500 1							
POLITICAL SCIENCE/GOVT			22000 1						
SOCIAL SCIENCES-OTHER			14500 1			30000 1			
ARCHITECTURAL & ENVIRONME	27000 1								

AVERAGE SALARY OFFERS MAY 1990 MAPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT		UNDERWRITING		INSURANCE - CL		DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO		WRITING / EDIT
BUSINESS ADMIN (INCL MGMT	25333	3	26000	5	22100	1							
ECONOM & FINANCE (BANKING	30000	1			22100	1							
MARKETING/MARK MGMT (RESR			23000	1									
COMMUNICATIONS					22200	1							
HUMANITIES - OTHER											25000	1	
INDUSTRIAL	32000	1											

AVERAGE SALARY OFFERS MAY 1990 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING									28000 1
BUSINESS ADMIN (INCL MGMT		22100 1			26760 1	26200 3	27800 5	17000 1	24705 1
DISTRIBUTION MANAGEMENT				27860 6					
ECONOM & FINANCE (BANKING		30000 1	23000 1			26400 1	21253 7		
MARKETING/MARK MGMT (RESR	21600 1	26640 4	26760 1		26760 2		27123 6		
COMMUNICATIONS		19000 1			22800 1		24600 1		
TEXTILES & CLOTHING			20000 1				20250 4		
POLITICAL SCIENCE/GOVT								20195 1	
PSYCHOLOGY			24000 1						
SOCIAL SCIENCES-OTHER							30000 1		
CIVIL							33000 1		
COMPUTER					32500 1				
ELECTRICAL/ELECTRONIC					31900 1		31500 4		
INDUSTRIAL					31020 1	28500 1	31392 6		
MECHANICAL						30000 1	33600 2		
ENGINEERING TECHNOLOGY		31200 1							
COMPUTER SCIENCE							33000 2		
CHEMISTRY							34200 1		

AVERAGE SALARY OFFERS MAY 1990 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
AEROSPACE & AERONAUTICAL							31100 1		
CHEMICAL							35040 1	35770 2	34347 14
CIVIL							29036 11	28097 11	30600 1
COMPUTER									31000 1
ELECTRICAL/ELECTRONIC							34450 5	29400 1	31743 22 33300/30600
INDUSTRIAL							31500 1		31725 42 35500/29850
MECHANICAL							31867 6	30787 3	32134 47 35400/30000
METALLURGICAL							33600 1		32910 2
NUCLEAR							32560 1	32220 1	
ENGINEERING TECHNOLOGY									33840 1
ARCHITECTURAL & ENVIRONME							30000 1	29200 1	

AVERAGE SALARY OFFERS MAY 1990 MAPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
AEROSPACE & AERONAUTICAL									31600 1
CHEMICAL					35245 6		35339 92 38496/34000	34976 4	35704 25 37500/34800
CIVIL								26898 2	28260 3
COMPUTER	29541 5		43400 1	30800 3	33900 1			32700 2	30176 8
ELECTRICAL/ELECTRONIC	30875 4	32345 22 34000/30480	28606 5	34250 2	30947 22 36800/25343	32812 1		30612 16	32931 27 40000/30000
ENIVRONMENTAL ENGINEERING								31200 1	
INDUSTRIAL	30467 3	21000 1			32996 5		31560 1	32000 2	29103 5
MECHANICAL	31133 3	31484 9			30804 19	30212 7	34740 4	33045 27 37200/31200	31756 18
METALLURGICAL									33300 2
MINING (INCL GEOLOGICAL)									30000 2
NUCLEAR		33120 1						32560 2	
ENGINEERING TECHNOLOGY	29800 1					31500 1			21000 3
COMPUTER SCIENCE	34500 1		32782 5	33800 1	36800 1				
INFORMATION SCIENCES & SY				33500 2	35500 1				
PHYSICS					36000 1				

AVERAGE SALARY OFFERS MAY 1990 MAPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
ACCOUNTING	27500 2								
PSYCHOLOGY									18500 1
ALLIED HEALTH					27339 7				
HEALTH SCIENCES	27500 1				27305 4				
NURSING				26686 1					
PHARMACY						38478 3			

AVERAGE SALARY OFFERS MAY 1990 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACCOUNTING						28800 1			
ECONOM & FINANCE (BANKING						28000 1	33000 1	28000 1	
MANAGEMENT INFO SYSTEMS						25800 1			
COMPUTER						38000 1	35600 2		
ELECTRICAL/ELECTRONIC						35600 2	24500 1		
INDUSTRIAL					20780 1	31150 4	30500 1		
MECHANICAL						32500 1			
NATURAL RESOURCES									18000 1
COMPUTER SCIENCE					29135 35 34500/26252	29812 7	29059 20 36000/25343		
COMPUTER PROGRAMMING					24256 5	30150 2			
INFORMATION SCIENCES & SY					26058 7	32359 8	28377 9		
SYSTEMS ANALYSIS						28980 1			
HEALTH SCIENCES			20000 1						
MATHEMATICS							28000 1	30640 5	

AVERAGE SALARY OFFERS MAY 1990 MAPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING		29600 5		27000 1					
BUSINESS ADMIN (INCL MGMT		30917 6	21267 3	23840 17					
ECONOM & FINANCE (BANKING		27773 11	28000 1	26826 13					
HOTEL/RESTAURANT MGMT.				19000 1					
MANAGEMENT INFO SYSTEMS		25000 1							
MARKETING/MARK MGMT (RESR				23140 6					
COMMUNICATIONS				21000 1					
ELEMENTARY EDUCATION									24202 2
MERCHANDISING MANAGEMENT				14490 2					
HISTORY				22800 1					
POLITICAL SCIENCE/GOVT				24060 2					
PSYCHOLOGY				18000 1					
SOCIOLOGY				19495 1					
CHEMICAL		28500 1		35500 1					
CIVIL				27000 1					
ELECTRICAL/ELECTRONIC		32600 7		29525 4					
INDUSTRIAL		31077 13		29320 5					
MECHANICAL		30417 6		33550 4					
COMPUTER SCIENCE		30909 11							
ARCHITECTURAL & ENVIRONME	18200 1								
CHEMISTRY								26733 3	
MATHEMATICS					21477 8				

AVERAGE SALARY OFFERS MAY 1990 MAPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	28420 235 37500/25000	25203 20 30600/22000	23236 7	26800 5	28600 2	30000 1			27166 17
BACHELOR - TECHNICAL	27000 1								

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	26500 4	25500 6	22133 3					25000 1	
BACHELOR - TECHNICAL	32000 1								

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	21600 1	25380 7	23440 4	27860 6	25770 4	26250 4	24421 24 33000/18000	18598 2	26353 2
BACHELOR - TECHNICAL		31200 1			31807 3	29250 2	32172 16		

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL									
BACHELOR - TECHNICAL							31309 28 37700/27500	29673 19	32178 130 36000/29910

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BACHELOR - NON TECHNICAL									
BACHELOR - TECHNICAL	30606 17	31790 33 35000/30400	31849 11	32713 8	31871 56 38500/25343	30644 9	35276 97 38496/33700	32169 56 37200/29400	32407 94 40000/26520

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
BACHELOR - NON TECHNICAL	27500 2								18500 1
BACHELOR - TECHNICAL	27500 1			26686 1	27326 11	38478 3			

AVERAGE SALARY OFFERS MAY 1990 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90 90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL						27533 3	33000 1	28000 1	
BACHELOR - TECHNICAL			20000 1		28004 48 34500/25343	31659 26 40500/28200	29141 34 36000/26004	30640 5	18000 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		28870 23 37500/26500	22950 4	23854 46 32000/19000					24202 2
BACHELOR - TECHNICAL	18200 1	31137 38 37000/28500		30760 15	21477 8			26733 3	

AVERAGE SALARY OFFERS MAY 1990 MAPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/89 THROUGH 5/2/90

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	30000 1							36800 1	
MBA--TECH									

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH	27000 1								
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH						30100 1			
MBA--TECH									

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH									39500 2
MBA--TECH									

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH	51000 1	42500 2			30000 1				
MBA--TECH	37000 1								

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							
MBA--TECH							